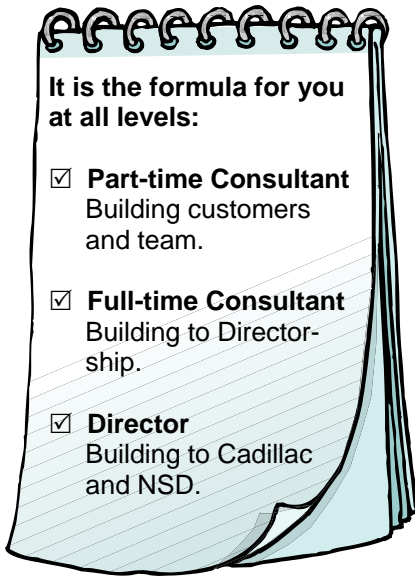




Could Your Get **EXCITED** About Your Business If YOU KNEW YOU COULDN'T FAIL?



Couldn't You See the **VALUE** in Minor Lifestyle Changes if
THEY WERE CERTAIN TO BRING YOU SUCCESS?!



Five mandatory things to be a

DIQ—DIRECTOR—CADILLAC DIRECTOR and NSD:



HAND OUT 5 BUSINESS CARDS A DAY! Use this dialogue: "My Director requires that I hand out 5 cards a day! Would you like one now with or without a sample? I also have some with a \$10 coupon...But we need to book a time NOW to get together." (1 in 5 will be good leads with their info)

BOOK 2 EVERY DAY!

Skin Care classes or any other classes.



INTERVIEW 3 PEOPLE EVERY WEEK!

HAVE \$600 WEEKLY SALES

backed up with \$1200 wholesale monthly.



E-MAIL OR BRING YOUR WEEKLY ACCOMPLISHMENT SHEET

(each & every week).

Facts to Ponder and Digest:

Complete #1: 5 cards a day, 7 days a week = **2,555** leads a year
Results—only book 1 out of 4 = **638** bookings
Sell 1 out of 5 = **127** new customers

Complete #2: 730 bookings a year (1 in 4 hold)
127 x 4 people = **508** customers
Buy 1 Basic = **\$26,416**
Buy Miracle Set = **\$51,816**

Complete #3: 156 interviews, 1 out of 5 recruits = **32** recruits
TRAIN THEM TO DO THE SAME!!

If you are part-time, make these changes:

Hand out 1 card a day.
Book 3 to hold 1 a week.
Have \$200 weekly sales.
Hand in your accomplishment sheets.

**Everyone can be successful
no matter how much time
you have!**